



Enceladus Capital

WHO WE ARE



Capital investment firm that specializes in finding the right solutions for **Founders, Families, and Management teams** of small to mid-sized businesses.

COMPANY SIZE

- Annual revenue of **\$20 million to \$200 million**
- Investments from **\$5 million to \$50 million**

WHAT WE TARGET

- Partnerships with:
 - Founders
 - Families
 - Management teams
 - Independent sponsors
- Multiple growth levers:
 - Industry tailwinds
 - Sales growth
 - Margin expansion
 - Capital investment
 - Add-on acquisitions
 - Value creation

OUR NORTH-STAR



We're passionate about helping good people achieve worthwhile goals

- Determine our partners' goals & form a plan to achieve them
- Create value for all stakeholders where everyone wins
- Build a strong reputation anchored in trust and credibility

MANAGEMENT & INVESTMENT EXPERIENCE



Investment experience:

- \$850M+ Equity Deployed
- 60+ Transactions
- 20+ Portfolio Companies

Our three partners each have:

- 15 to 35 years of Experience
- C-Level (CEO, CFO) Management Roles
- Relevant Investment Roles

TRANSACTION TYPES



Any Layer of Capital



Equity

Majority
Minority
Preferred



Debt

Convertible
Subordinated
Secured

Any Use of Capital



Capital

Growth
Acquisition
Financing
Liquidity



Recapitalization

Full Buyout
Partnership
Partner
Buyout

FUNDING SOURCES



Deploying funds from our

\$70M

Assets Under Management - Family Office

Strategic partnership with a

\$100B

Assets Under Management - Wealth Manager

INDUSTRY EXPERIENCE / FOCUS

- Auto & Truck Aftermarket
- Automation
- Building Products
- Business Services
- Consumer
- Flow Control
- Food & Beverage
- Industrial Products & Services
- Infrastructure Products & Services
- Life Sciences
- Packaging & Labels

REPRESENTATIVE PRIOR PARTNERSHIPS



Industry: Life Sciences
Years: 1991-2023



Industry: Building Products
Years: 2017



Industry: Packaging & Labels
Years: 2015-2023



Industry: Packaging & Labels
Years: 2020-2023



Industry: Flow Control
Years: 2020-2023



Industry: Truck Aftermarket
Years: 2014-2018



Industry: Auto Aftermarket
Years: 2014-2021



Industry: Industrial Products
Years: 2011-2014



Industry: Food & Beverage
Years: 2011-2014

INVESTMENT EXPERIENCE

20+

Portfolio Companies

\$850M+

Equity Deployed

60+

Transactions

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