



Enceladus Partners

WHO WE ARE ▼

Capital investment and advisory firm that specializes in finding the right solutions for **Founders, Families, and Management teams** of small to mid-sized businesses

COMPANY SIZE

- Annual revenue of **\$20 million to \$200 million**
- Investments from **\$5 million to \$50 million**

WHAT WE TARGET

- Partnerships with:
 - Founders
 - Families
 - Management teams
- Multiple growth levers:
 - Industry tailwinds
 - Sales growth
 - Margin expansion
 - Capital investment
 - Add-on acquisitions
 - Value creation

OUR NORTH-STAR ▼

We're passionate about helping good people achieve worthwhile goals

- Determine our partners' goals & form a plan to achieve them
- Create value for all stakeholders where everyone wins
- Build a strong reputation anchored in trust and credibility

MANAGEMENT & INVESTMENT EXPERIENCE ▼

Investment experience:

- \$850M+ Equity Deployed
- 60+ Transactions
- 20+ Portfolio Companies

Our three partners each have:

- 15 to 35 years of Experience
- C-Level (CEO, CFO) Management Roles
- Relevant Investment Roles

CAPABILITIES ▼



Capital

Equity
Debt



M&A Advisors

Ownership Transitions
Add-Ons
Real Estate



Value Creation

Strategic Planning
Growth Execution
Merger Integration
Margin Expansion

TRANSACTION TYPES ▼

Equity

Majority
Minority
Preferred

Debt

Convertible
Subordinated
Secured

Financing

Growth
Acquisition
Liquidity

Recapitalization

Full Buyout
Partnership
Mgmt. Buyout

FUNDING SOURCES ▼

Deploying funds from our

\$70M

Assets Under Management - Family Office

Strategic partnership with a

\$100B

Assets Under Management - Wealth Manager

INDUSTRY EXPERIENCE / FOCUS

- Auto & Truck Aftermarket
- Automation
- Building Products
- Business Services
- Consumer
- Flow Control
- Food & Beverage
- Industrial Products & Services
- Infrastructure Products & Services
- Life Sciences
- Packaging & Labels

REPRESENTATIVE PRIOR PARTNERSHIPS



Industry: Life Sciences
Years: 1991-2023



Industry: Building Products
Years: 2017



Industry: Packaging & Labels
Years: 2015-2023



Industry: Packaging & Labels
Years: 2020-2023



Industry: Flow Control
Years: 2020-2023



Industry: Truck Aftermarket
Years: 2014-2018



Industry: Auto Aftermarket
Years: 2014-2021



Industry: Industrial Products
Years: 2011-2014



Industry: Food & Beverage
Years: 2011-2014

INVESTMENT EXPERIENCE

20+

Portfolio Companies

\$850M+

Equity Deployed

60+

Transactions

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