

WHO WE ARE ▼

Investment team that specializes in finding the right solutions for **Founders, Families, and Management teams** of small and mid-sized businesses.

COMPANY SIZE

- Annual revenue of **\$10 to \$200 million**
- Investments from **\$5 to \$50 million**

WHAT WE TARGET

- Partnerships with:
 - Founders
 - Families
 - Management Teams
 - Independent Sponsors
- Multiple growth levers:
 - Sales growth
 - Margin expansion
 - Capital investment
 - Operational improvements
 - Add-on acquisitions

OUR NORTH STAR ▼

We're passionate about helping good people achieve worthwhile goals through:

- Determining our partners' goals & forming a plan to achieve them
- Creating value for all stakeholders where everyone wins
- Maintaining integrity throughout anchored in trust and credibility

INDUSTRIAL & SERVICES FOCUS AREAS ▼



Automation Equipment



Flow Control



Aftermarket Products



Industrial & Infrastructure Services



Business Services



Infrastructure & Building Products



Niche Industrial Products



Packaging and Printing

FUNDING SOURCES ▼

Deploying funds from

\$70M

Assets Under Management -
Family Office

Strategic partnership with a

\$100B

Assets Under Management -
Wealth Manager

INVESTMENT EXPERIENCE

85+

Transactions

25+

Portfolio Company Investments

\$1.5B+

Total Equity Deployed

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ENCELADUS PORTFOLIO COMPANIES



Smith Excavating (*Winston-Salem, NC*)

Partnership Dynamics: Second-generation Owner

Sector: Infrastructure Services



Provider of natural gas pipeline repair & maintenance and right-of-way vegetation maintenance for utility, municipal, and government customers throughout the Mid-Atlantic

Actively pursuing add-on acquisitions throughout the Eastern U.S.

Major Turbine Pump & Supply (*Dublin, GA*)

Partnership Dynamics: Founder / Succession

Sector: Value-Added Distribution



Distributes and repairs critical water infrastructure components for municipal, industrial, and agriculture applications throughout the Southeast

Actively pursuing add-on acquisitions in the Mid-South and Southeast U.S.

Embarq Creative (*Collegeville, PA*)

Partnership Dynamics: Founders / Succession

Sector: Business Services



Full-service exhibition and tradeshow company offering clients a one-stop solution for all tradeshow exhibit and materials needs, including installation, storage, and fulfillment

Actively pursuing add-on acquisitions throughout the Eastern U.S.

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